

# City of Edina Citywide Curbside Recycling Contract Proposal Summaries

Based on proposal responses and answers to our Request for Proposal. Below are key points of differentiation.

## Eureka Recycling

- 100% revenue share after processing costs
- Customer service center and headquarters located in NE Minneapolis
- No walk-up fee for residents unable to move carts to curbside
- Fleet management in regard to sustainability on par with other bidders
- Zero Waste Hotline: Customer service and education with third-party translation service
- Company race and equity plan: Affirmative Action Policy in place. Starting a People of Color and Indigenous People caucus, creating a Diversity and Inclusion committee, and providing an annual Affirmative Action and Equal Employment Opportunity Report. Respectful Workplace Training for all staff in 2018.
- Recycling information available in Spanish, Somali, Hmong, and Karen languages

Initial Proposal: \$4.73 bi-weekly & \$7.40 weekly 2020 monthly per household rates

Scheduled rate with 3% annual increase

Scheduled per ton processing fees for term of contract

Alternate Proposal: \$4.14 bi-weekly & \$6.47 weekly 2020 monthly per household rates

3% annual rate increase

Scheduled per ton processing fees for term of contract

\$1 per household increase if commodity market falls below \$55/ton for 2 consecutive months, in place until market recovers

## Republic Services

- 50% revenue share after processing costs
- Designated Municipal Services Manager to oversee contractual obligations with City
- Customer service at Indianapolis Call Center with local staff available for escalated concerns
- Fleet management in regard to sustainability on par with other bidders
- Company race and equity plans: Affirmative Action Policy in place, company meets all federal and state employment laws
- Monthly walk-up fees for residents unable to move carts to curbside: \$7.50 (bi-weekly) & \$15 (weekly) (Approximately 200 households in Edina)

Single Proposal: \$3.59 bi-weekly & \$6.38 weekly 2020 monthly per household rates

Rate = Base rate + market-based monthly household cost modifier

4% annual base rate increase and 12 month 'look back' to calculate modifier

Scheduled per ton processing fee for year 2020

## Waste Management

- Fleet management in regard to sustainability on par with other bidders
- Will build City specific website to promote and provide recycling information
- Customer service center in Germantown, WI, with local City designated Public Sector Sales Representative to handle emergencies
- Recycle Often, Recycle Right proactive education program
- Company race and equity plans: Serves on Women in Trucking advisory committee, provides all employees with Code of Conduct, titled "Focus on Integrity and Inclusion", Equal opportunity employer

Initial Proposal: \$5.51 bi-weekly & \$7.91 weekly 2020 monthly per household rates

Rate = Base rate + market-based monthly household cost modifier

Per household rate adjusted monthly

3.5% annual base rate increase

80% gross revenue share

\$80/ton processing fee for term of contract

Alternate Proposal: \$5.35 bi-weekly & \$7.95 weekly 2020 monthly per household rates

Fixed rate

No processing fee

No revenue share

3.5% annual rate increase